

the future in fitouts



# INTRODUCTION

Client relationships are essential to our success. We build and maintain these through our open and honest communication, expertise and industry experience.

Commitment to client satisfaction has seen us engaged by national and global brands. Lamars referral and repeat business from our clients allows us to complete multiple fitouts, brand rollouts and creative new stores throughout Australia.

Managing Director, Lee Martin has 30 years of experience in shopfitting and within the construction & fitout industries. Since the business formation in 2008, Lee and the Lamar team have worked relentlessly to develop and maintain our reputation among retailers and centre managers as Fitout Specialists.

We are committed to continuously improving our standard of service and adapting to ever changing industry practices.

#### OUR COMMITMENT TO YOU

"We will deliver to you a quality store fitout, with quality workmanship guaranteed.

Completed and ready for trading within your required timeline"









# CAPABILITY

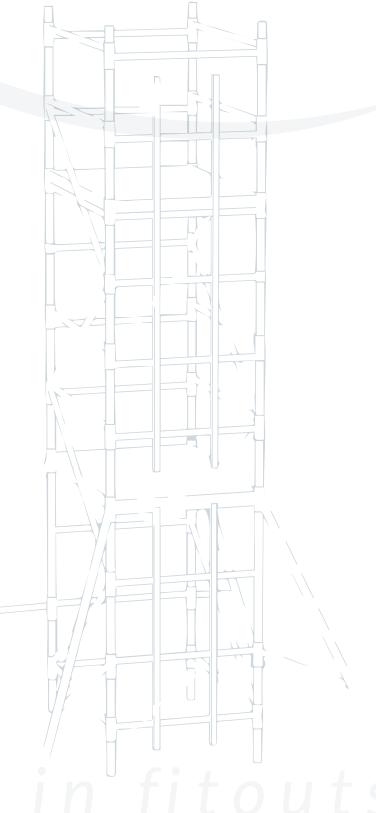
Our capability spans the entire project life cycle.

From planning and design, to installation and council approvals. We're driven to produce creative fitouts to suit all budgets, and to provide clients with the best overall experience. From guidance with initial designs, through to the scheduling of each project, our services will result in successful completion of every contract

Ongoing store care and maintenance is available to new and existing clients and continues to be a successful service we offer. We can assist with all repairs or replacements and will keep you up to date with the progress of each work request.

Excellent communication is an essential key to the coordination of our fitouts, production of joinery and completion of store care requests. From purchasing materials to liaising with store staff, our in house procedures have been designed to provide a seamless procurement and fitout process.

We are committed to total client satisfaction and guarantee our workmanship to be free from defects. We will work with our clients to ensure they are completely satisfied with the final product.



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## PEOPLE

The Lamar team consists of long term employees and apprentices. We are a team of experts knowledgeable in shopfitting and our related fields. Our teams include project specialists, qualified tradesmen, apprentices and administrators, all trained and experienced in multiple parts of the business.

We know construction inside and out, and we've received accolades for the way in which we serve our clients.

We love a challenging task as much as a perfect finish, and we work hard to maintain our reputation for achieving this.

Always proactive in our approach to challenges and focused on planning, time frames and decision making to provide our clients with efficient and quality fitouts

"WE ARE THE FUTURE IN FITOUTS"









# SERVICES

- O COORDINATION OF DESIGN
- O DETAILED SITE SURVEYS
- O STRUCTURAL WORKS
- O COMPLETE FITOUTS
- O DEMOLITION & DEFITS
- O REFURBISHMENTS
- O CUSTOMISED SHOPFRONTS

- O JOINERY PRODUCTION
- O ON-SITE JOINERY REPAIRS
- O METALWORK FABRICATION
- O PROJECT MANAGEMENT
- O COUNCIL SUBMISSIONS & APPROVALS
- O ENGINEER DRAWINGS & CERTIFICATION
- O ONGOING STORE CARE & MAINTENANCE







## KEY RESOURCES

#### OUR TRADE SPECIALISTS & PROFESSIONALS

Project Managers Electricians

Engineers Plumbers

Architects & Designers Painters

Building Surveyors Metal Fabricators

Carpenters Glaziers

Plasterers Flooring Installers

Cabinet Makers & Joiners Tilers

CNC Operators Data & Comms Technicians

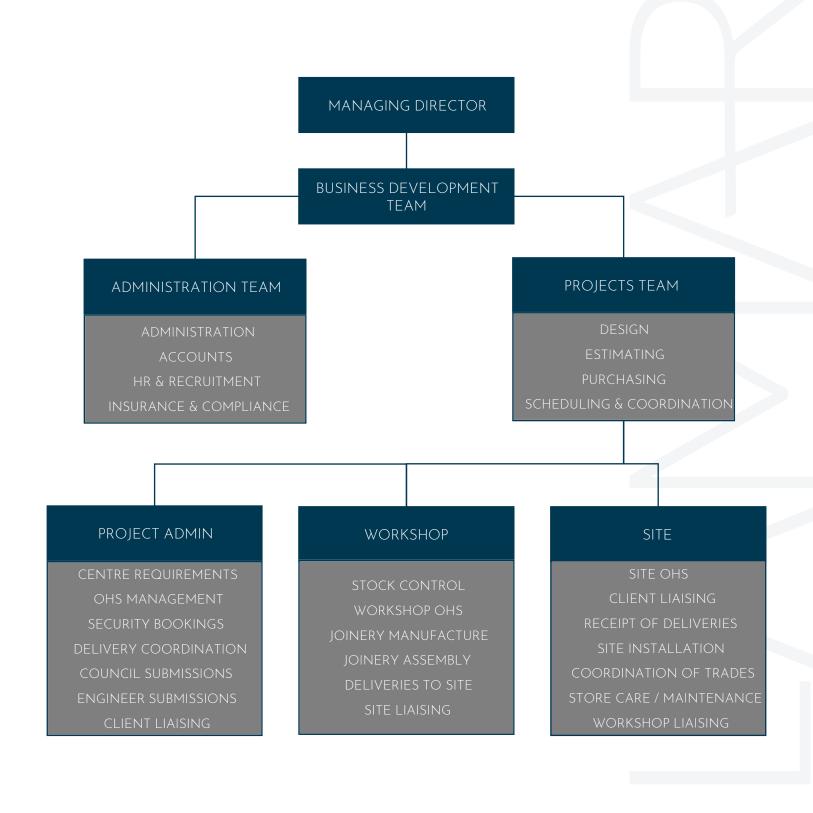




### **BUSINESS SYSTEMS**

Our business systems and practical processes are integrated and streamlined, allowing us to operate efficiently in every aspect of our service to you. We use computer applications which allow us to work in real-time between our office and project site, providing consistent customer service.

Our business systems have been designed to provide ease of communication between our team, contractors, designers and clients.



## OCCUPATIONAL HEALTH & SAFETY

#### "THERE ARE NO EXCUSES"

There are no excuses when it comes to workplace health and safety. We have an uncompromising stance on personal & public safety and wellbeing as well a focus on always improving our OH&S understanding and implementation of best practices.

Strictly adhering to statutory obligations and completing 'safe to start' checks are just part of our procedures and commitment to ensuring the safety of staff, contractors, clients and members of the public.

Our administration and project management teams work effortlessly to ensure our compliance with statutory OHS requirements - in addition to our in-house OHS processes. Customised OHS management plans are created for every project and each

of our staff members hold safety & operation competency tickets relevant to their roles and responsibilities.

We are a CM3 prequalified company and hold inductions with major shopping centres around Australia.

Safety comes first at Lamar.





## OUR WORK SHOPFRONTS ARE OUR NICHE



UNIVERSAL STORE
Forrest Chase



PRICELINE PHARMACY
Midland



HONEY BIRDETTE
Forrest Chase



JAY JAYS
Eaton Fair



JUST JEANS

Eaton Fair

### EACH FITOUT IS UNIQUE



BEYOND SKATE Whitford City



SILK LASER
Carousel



ZARRAFFAS COFFEE Clarkson



LORNA JANE
Carousel



**OPTUS**Ocean Keys

### WITH QUALITY WORKMANSHIP



**OPTUS**Carousel



ALICE MCCALL
Claremont



TIGERLILY
Joondalup







NIKE Cockburn

# OUR FEATURE FITOUT









HUGO BOSS
Perth DFO

### LETS WORK TOGETHER

"I have worked with Lee and the Lamar team on a number of retail projects over the past 4 years. Lee is driven by ensuring his team are focused on project delivery to the client's expectations. Lee is passionate about the retail environment and ensures that client satisfaction is achieved. Lee is a very approachable manager and I would not hesitate in recommending Lee and the Lamar Team on future projects."

Mark Campbell, Project Manager
The Just Group

"I am passing on a BIG THANK YOU from Kirsty & her team at Smiggle Carousel for supporting them in relocating offsite"

Niki Roche, Regional Manager

Smiggle WA

"Lamar Shopfitters have partnered with Scentre Group and our retailers over the years to complete some great standout retail fitouts in our portfolio. They have always been on time and Lee personally has a can do attitude, it's never someone else's problem, it's how can we solve it. Give them a go."

Retail & Leasing Solutions
Scentre Group

"Lee and the team are a pleasure to deal with. Work is completed in a timely manner and with no fuss - which is what we need being based in QLD."

Justin Barrett

Barrett Shopfitting

## CONTACT US

We trust this profile has provided you with an overview of Lamar's capabilities. For further information and a history of our completed works please visit our website www.lamarindustries.com.au or contact us on 08 6202 1063.

Our team would be glad to assist you with your next project.









